

MALCOLM D. MORRIS, AIA, LEED AP

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<http://www.mdm-corp.com>

EXPERIENCED OWNER'S REPRESENTATIVE

An expert architect, designer, and manager with deep experience in the full range of the design and construction process. Delivers success for a wide range of residences from *pieds à terre* to significant family estates, on several continents. Brings extensive knowledge of details, systems, and materials, as well as design and budget performance. Produced innovative solutions for construction value of hundreds of millions of dollars in multiple project scenarios, achieving maximum financial and aesthetic value.

CORE SKILLS AND SERVICES

- Relentless owner advocate
- Design and systems coordination
- Cost Control
- Contract & Program Management
- Risk/Return Analysis
- Construction Process Optimization
- Multidiscipline team leader
- Financial Performance Success
- Vendor/Client Negotiations

PROFESSIONAL EXPERIENCE

MDM DEVELOPMENT ARCHITECTURE, CORP. - Chicago, IL

1996 - Present

President - Owner's Representative (2002 - Present)

An independent consulting firm that manages the design and construction process as the direct representative of the owner through all project phases for ultra-high-end residences and developments.

Works with several clients simultaneously, in multiple states and countries, coordinating diverse projects with separate teams including: architects; interior designers; lighting consultants; highly specialized technology professionals; and structural/mechanical engineers. Directs regular project reviews to monitor costs, quality, information flow, and schedule to meet the owner's desires and requirements.

- Managed concurrently the successful design and construction process for two homes with a combined value of more than \$30 million, one in Chicago and one in London in addition to other projects.
- Saved one owner more than \$100,000 by providing accurate analysis and performing extensive due diligence on a partially completed property that the client had previously purchased.
- Suggested design concepts and completed the remodeling of a Melbourne penthouse to distinguish it in a competitive marketplace, yielding more than \$1.5 million in sales price within a tight deadline.
- Used 3D CAD technology for one owner to gain clearer understanding of the designer's intent, leading to the complete re-imaging of a projected \$20 million property investment.
- Saved 5% of core and shell construction costs while improving aesthetics by applying an intuitive understanding of multiple design, construction, and detail elements during the final documentation process.
- Effectively sourced a U.S.-trained Haitian project team, and managed the processes for programming, design, and construction for two complete rural school projects.
- Joined a challenged \$1.4m remodeling project after contractor bids had been received, and successfully led the re-alignment of the project design and the project team to better meet functional, aesthetic, and cost imperatives.

President - Real Estate Development (1996 - 2002)

A development company sourcing, designing, financing and successfully selling over 35 dwellings on the North-side of Chicago. Projects included condominiums and multi-lot single family residences.

Worked independently with multiple consultants and suppliers, acting as sole signatory for development deals, holding responsibility for success of each project and the business to the investors, the bank, the contractors, and the purchasers.

- Delivered better than stock-market investment performance by combining innovative design concepts with solid project management and competitive pricing.
- Successfully developed and maintained a high-quality team of recurring consultants, agents, and contractors by setting clear objectives with concise construction and financial documentation, and highly competitive pricing.

MORRIS & RANIERI - Chicago, IL**1994-2000****Principal, COO**

A traditional architecture practice with commercial and residential clients. Grew from a two-partner start-up to incorporate eight additional employees.

Shared responsibility for major projects, managed office and personnel, and delegated staff assignments. Oversaw agreements, expenditures, and profit performance. Developed client relationships and secured new project leads.

- Built an effective 10-person office from the ground up, maintaining a client base of commercial, retail, development, and residential projects.
- Achieved maximum economic and aesthetic ROI for clients and for the company by leveraging projects for the best effect through creative materials and configurations.

Experience Prior to 1994**Anthony Belluschi Architects – Chicago, IL****Senior Vice President**

An international boutique architecture and design firm specializing in retail and mixed use projects.

Held responsibility for progress and success of the 35-person-office's largest projects while simultaneously managing the team of designers and architects. Projects included a 1 million sq.-ft. mall in New Jersey, a mixed-use high-rise in Australia, and numerous major retail-shopping-mall remodels throughout the United States.

- Achieved in-house budget performance on as many as 10 simultaneous jobs' staffing and resource assignments.
- Responsible for client liaison, understanding client desires, and fulfilling client pro-formas.

Skidmore, Owings & Merrill – Chicago, IL**Associate Partner; Studio Head**

One of the premier international architecture and engineering firms. The largest office, in Chicago, grew from 350 to over 1,000 employees during this time.

Worked on extremely diverse projects across the globe, negotiated staffing of the studio within the larger firm, and oversaw manpower, budget performance, and design of each assigned project.

- Delivered consistent and quality performance, leading, after two years, to the designation as the youngest studio-head then to be named for an S.O.M. design studio.
- Chosen by the partners to lead the annual professional staff review process two years in a row.

EDUCATION / CERTIFICATION**Born; Melbourne, Australia. US Citizen****Bachelor of Architecture, Cornell University**

Certified Project Planner (CPP)

LEED Accreditation

Licensed Architect, State of Illinois

Member, American Institute of Architects